

Hello, my name is Bill Coons and I have recently joined the Thomco team of professionals as Loss Control Director. As Loss Control Director, I am faced with the responsibility of coordinating Loss Control Services and support on THOMCO's national programs written out of our Georgia office. This includes all programs in Assisted Living, Child Care, Social Services, Tanning, Pest Control, Fun Pro and beginning soon Med Lab Choice and Private School programs. Although historically the losses of our clients in their respective industries are typically lower than industry averages the challenge exists to improve upon our experiences and provide value to our clients, brokers and business partners. In order to reach our goals a big picture approach toward loss control is necessary. I encourage your feedback, suggestions, and participation through our website, e-mails, training forums, letters and phone calls as we move toward improving the entire loss prevention culture in our markets starting with our clients.

In the near future we hope to introduce on-line forums where industry leaders can share information on programs that work or do not work in their specific industry. I hope to introduce "virtual training" sessions to allow for a large number of clients from all over the nation to participate in discussions on loss control topics of interest. Periodically, industry specific challenges will be posted and suggestions for problem solving will be solicited. Links will be posted on the site to offer technical advice and referrals to industry professionals that can help clients with particular needs. Soon we will provide "Lessons Learned" articles to producers to help clients in the industry learn from others costly losses. Our goal through these exercises is provide clients with valuable services they will recognize and appreciate, and to identify areas of loss exposures where a difference can be made by active participation and to then make a difference.

*Bill Coons is a graduate of The University of Georgia where he earned a degree in Risk Management and Insurance. During his professional career Bill has handled claims, owned an insurance agency, worked with brokers, and performed loss control for clients and companies. He brings to Thomco an understanding of the need to provide value added services to clients in order to remain competitive in the marketplace.*

The contact information for Bill Coons is as follows:

[BillC@thomcoins.com](mailto:BillC@thomcoins.com)

Bill Coons  
Loss Control Director  
Thomco Insurance  
P.O. Box 440549  
Kennesaw, GA 30160  
(678) 290-2136 local  
1-888-546-4042 watts